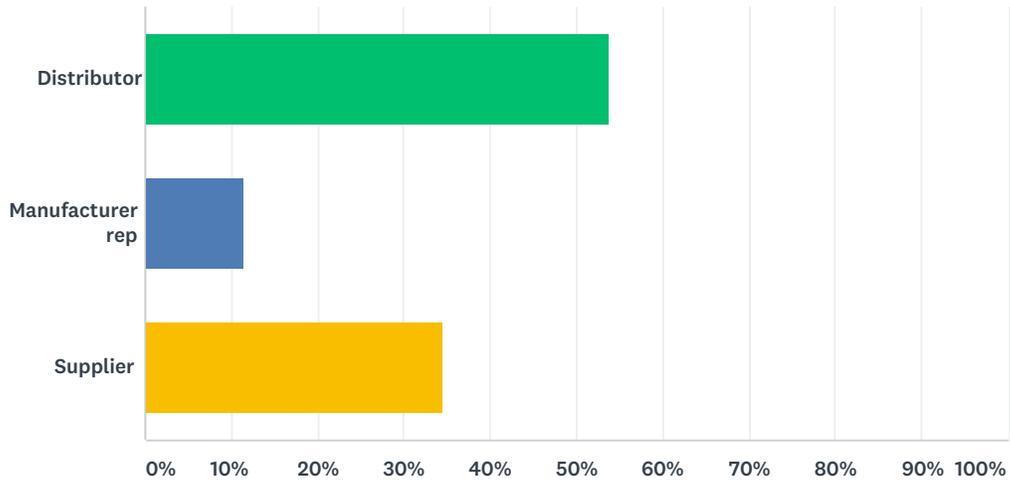


## Q1 Which of the following best describes your business?

Answered: 52 Skipped: 2

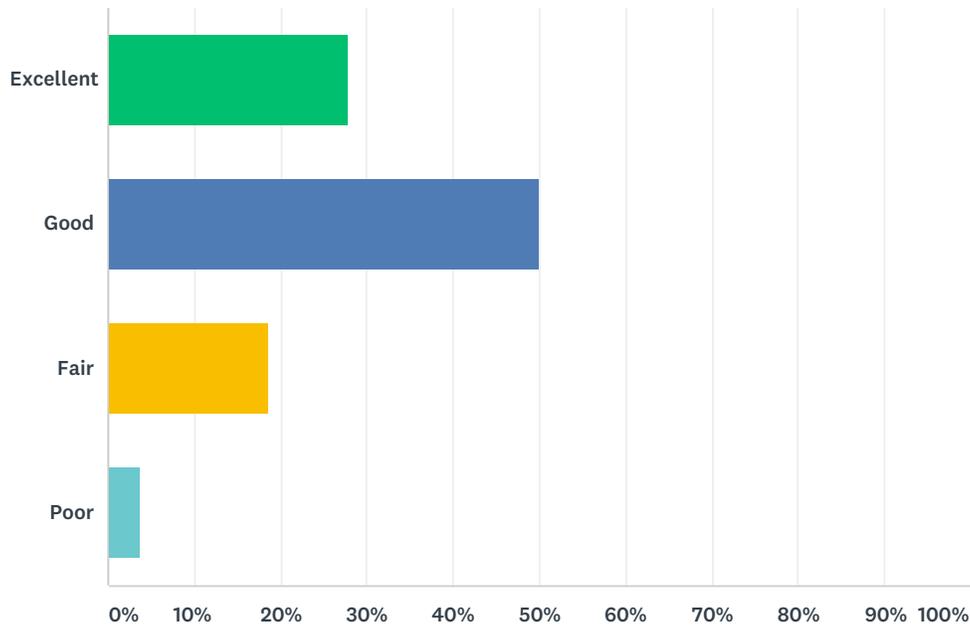


ANSWER CHOICES	RESPONSES
Distributor	53.85% 28
Manufacturer rep	11.54% 6
Supplier	34.62% 18
TOTAL	52

#	OTHER (PLEASE SPECIFY)	DATE
1	supplier and manufacturers rep	3/4/2019 1:02 PM
2	Manufacturer	2/28/2019 1:56 AM

## Q2 What is your overall satisfaction with RPA's 30th Annual Conference and Showcase?

Answered: 54 Skipped: 0

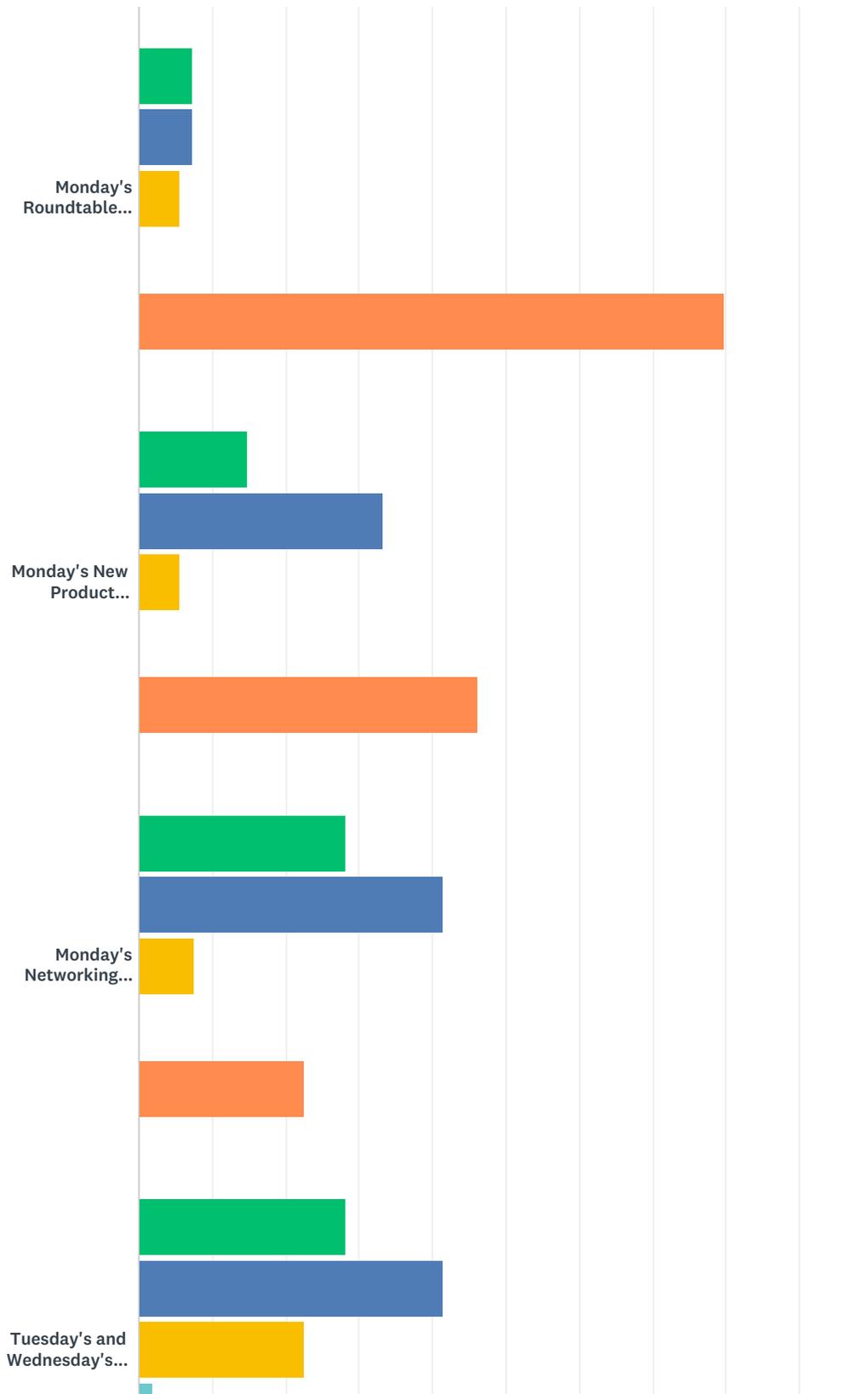


ANSWER CHOICES	RESPONSES	
Excellent	27.78%	15
Good	50.00%	27
Fair	18.52%	10
Poor	3.70%	2
<b>TOTAL</b>		<b>54</b>

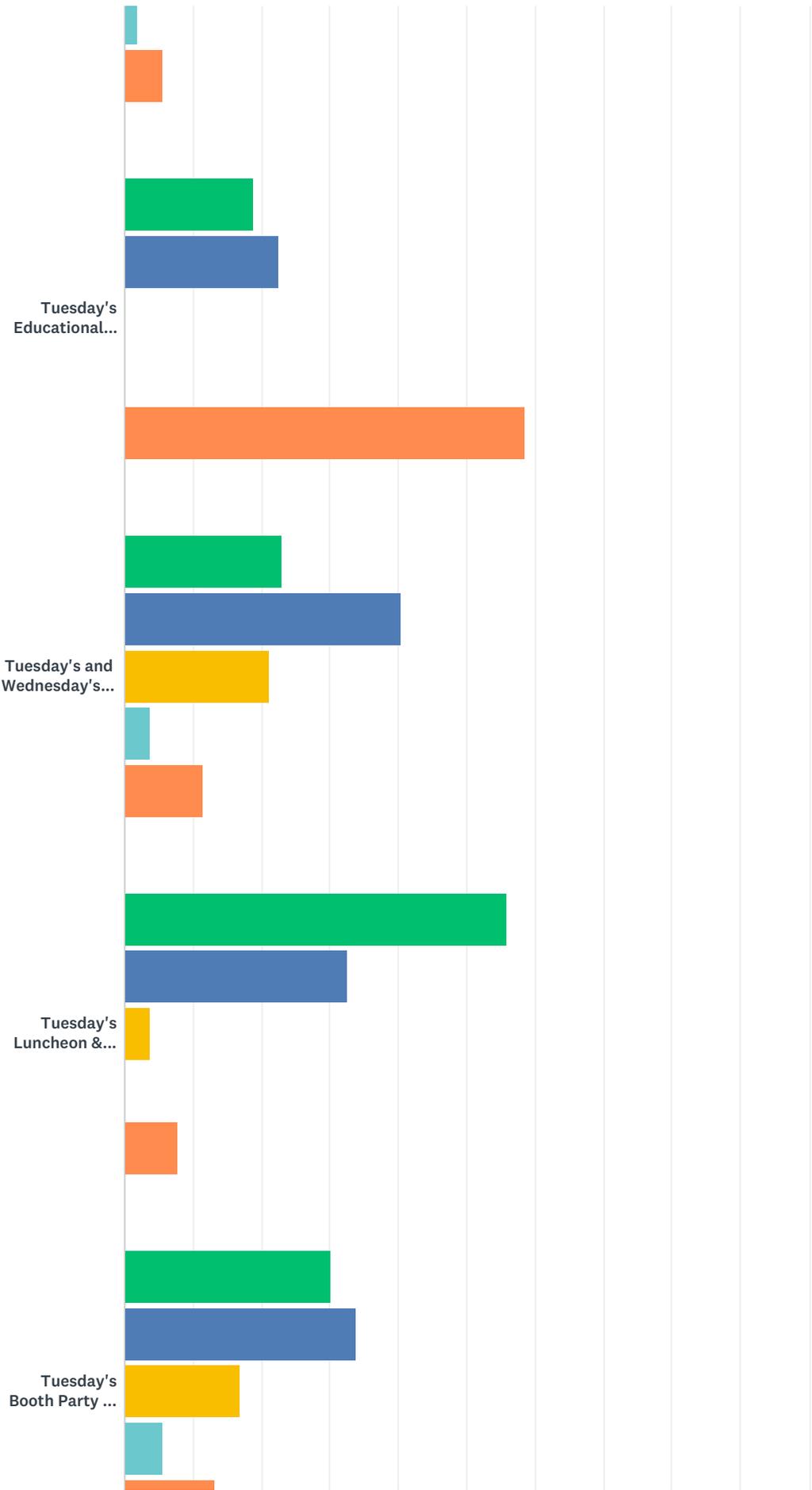
#	ADDITIONAL COMMENTS:	DATE
1	small vendor attendance	3/19/2019 7:45 PM
2	There seems to be a steep decline in exhibitors over the past couple of years.	3/4/2019 4:52 PM
3	Not a lot of foot traffic Didn't understand what the booth party was.	3/3/2019 6:44 PM
4	Few customers; We took advantage of time with manufacturers.	3/1/2019 6:22 PM
5	Poor vendor support	2/27/2019 10:05 PM
6	We need to see some special promotions from Manufactures . If we attend it would be nice to be rewarded with a nice special offer for our distributorship	2/27/2019 8:34 PM
7	Although the show keeps shrinking it was well organized and run	2/27/2019 7:31 PM
8	need more traffic	2/27/2019 5:32 PM
9	Need a bigger turnout. Exposure is limited.	2/27/2019 4:00 PM
10	No too many vendors	2/27/2019 3:33 PM

### Q3 Please rate each of the educational sessions, events and activities noted below. Do not rate any item not attended.

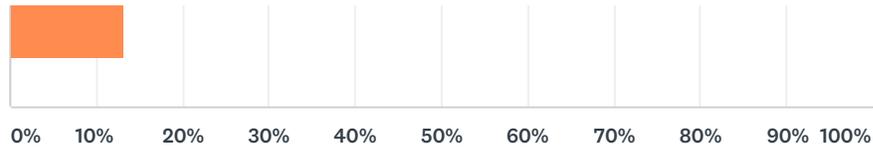
Answered: 54 Skipped: 0



2019 RPA Annual Conference & Showcase Evaluation



## 2019 RPA Annual Conference & Showcase Evaluation



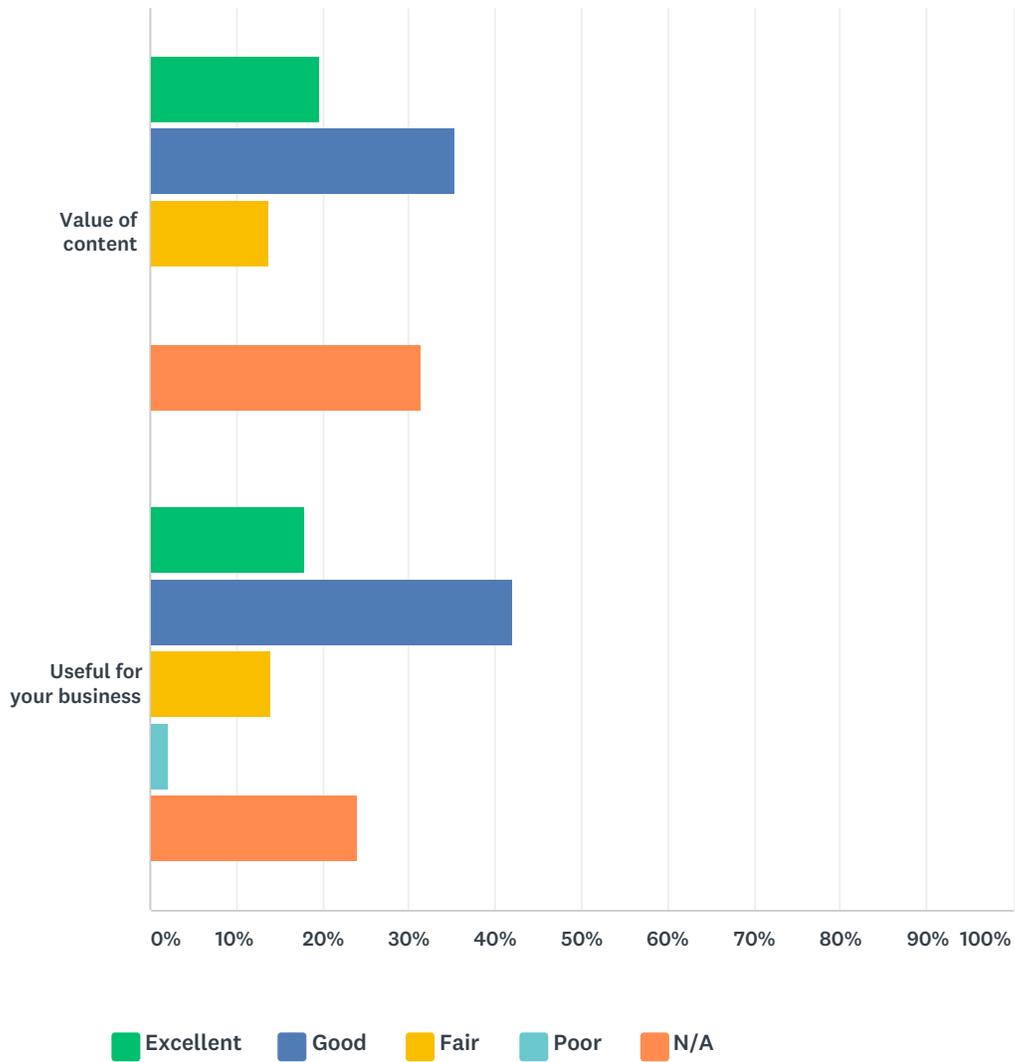
■ Excellent   
 ■ Good   
 ■ Fair   
 ■ Poor   
 ■ Did Not Attend

	EXCELLENT	GOOD	FAIR	POOR	DID NOT ATTEND	TOTAL
Monday's Roundtable Networking Discussions	7.41% 4	7.41% 4	5.56% 3	0.00% 0	79.63% 43	54
Monday's New Product Presentations	14.81% 8	33.33% 18	5.56% 3	0.00% 0	46.30% 25	54
Monday's Networking Reception, Boca Patio	28.30% 15	41.51% 22	7.55% 4	0.00% 0	22.64% 12	53
Tuesday's and Wednesday's Exhibition Showcase	28.30% 15	41.51% 22	22.64% 12	1.89% 1	5.66% 3	53
Tuesday's Educational Session - Social Media as a Sales Tool: Lessons on Connecting with your Customers to Drive Sales, Lynn Switanowski	18.87% 10	22.64% 12	0.00% 0	0.00% 0	58.49% 31	53
Tuesday's and Wednesday's Exhibition Showcase	23.08% 12	40.38% 21	21.15% 11	3.85% 2	11.54% 6	52
Tuesday's Luncheon & Annual Awards Presentation	55.77% 29	32.69% 17	3.85% 2	0.00% 0	7.69% 4	52
Tuesday's Booth Party on the Showcase Floor	30.19% 16	33.96% 18	16.98% 9	5.66% 3	13.21% 7	53

#	COMMENTS ON PRESENTATIONS, SPEAKERS OR EVENTS	DATE
1	We enjoyed the speaker for the education session.	3/5/2019 2:31 PM
2	The social media seminar was great.	3/4/2019 4:52 PM
3	Do not think we need the Tuesday cocktail party	3/4/2019 3:08 PM
4	reception on patio needed more lighting. Needed breakfast if you want people to attend a 7:45 am meeting - could have skipped all the food on the floor Wednesday many attendees where not there	3/4/2019 1:02 PM
5	I think the booth party could of been set up different	3/3/2019 6:44 PM
6	Beer selection week	2/27/2019 8:34 PM
7	Monday cocktail party was great but wish we could have have the mixed drinks we had on Tuesday's. Ran out of some food early on Tuesdays cocktail party. Need to have muffins or danish with coffee at am speaker presentation. Would be good to have coffee and muffins for set up day also. Prefer having cocktail party outside as opposed to inside and in tradeshow room	2/27/2019 7:31 PM
8	The guest speaker last year was better. The biggest miss was the poor planning and communication about meals	2/27/2019 7:05 PM

## Q4 How would you rate the Conference's educational programming overall?

Answered: 53 Skipped: 1



	EXCELLENT	GOOD	FAIR	POOR	N/A	TOTAL
Value of content	19.61% 10	35.29% 18	13.73% 7	0.00% 0	31.37% 16	51
Useful for your business	18.00% 9	42.00% 21	14.00% 7	2.00% 1	24.00% 12	50

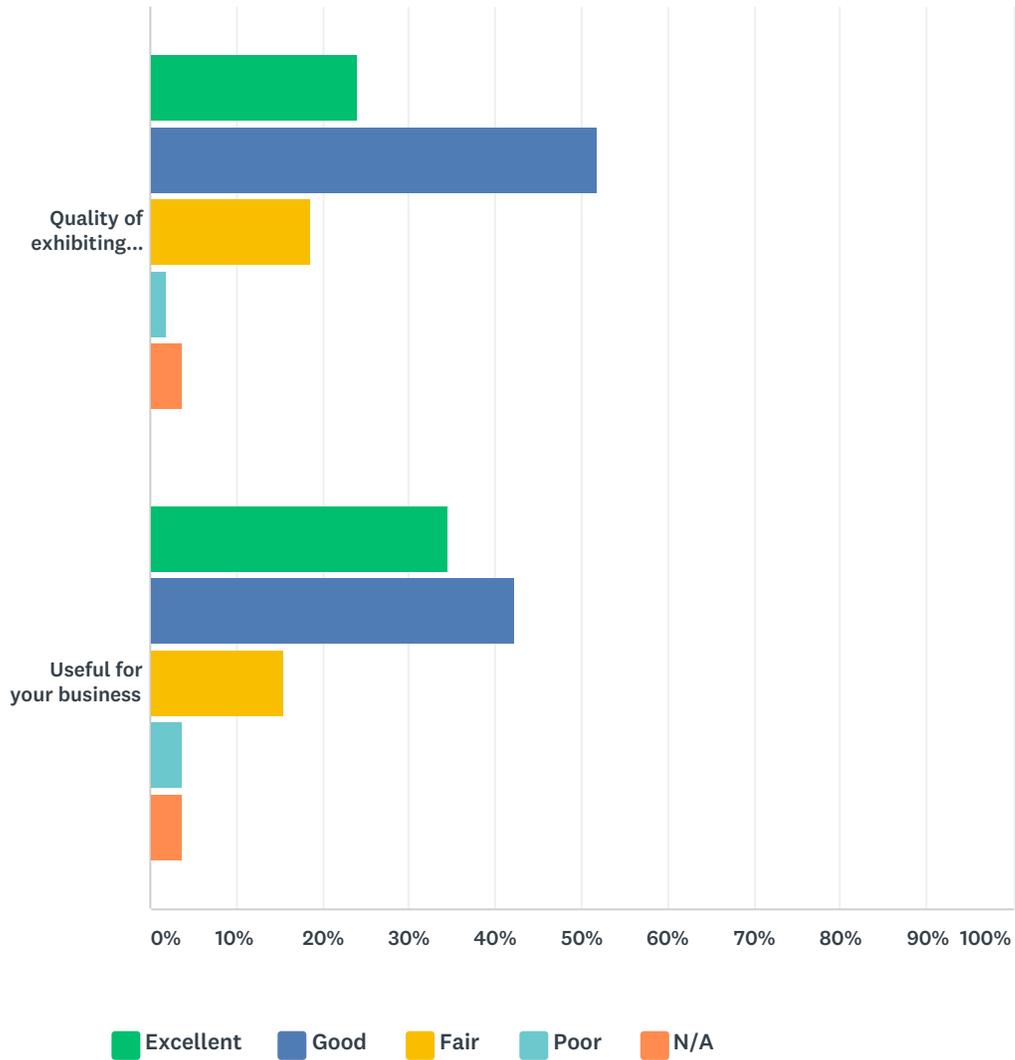
## Q5 What additional educational topics would you like to see covered at future conferences?

Answered: 11 Skipped: 43

#	RESPONSES	DATE
1	Expand on the social media topic. There is more here to learn. Specifically website trends, behavior of web customers, how to build traffic to your website. Do's and Don't's	3/5/2019 2:13 PM
2	Smaller industry surviving in a large industry world.	3/5/2019 11:36 AM
3	More sales training. If most who attend are owners, it would be good to have seminars that cater to them	3/5/2019 11:23 AM
4	Packaging 101 Types of Packaging	3/5/2019 11:19 AM
5	More along the lines of finding new existing business and what manufacturers are selling (manufacturers can tell us their hot items, basically the 80/20 rule for their top selling products)	3/4/2019 4:52 PM
6	N/A	3/4/2019 11:49 AM
7	Even though I didn't attend, I'm glad you had an event on social media. I would like to see one on strategic planning as well. Should we attract other markets, that opens up the door for additional and new presentation opportunities. People want to be educated, so the more the better. Also, a possible quarterly podcast about the industry, our association would be of interest. Include information on the upcoming annual show at the appropriate time to increase excitement and entice more to come to the event.	3/1/2019 6:22 PM
8	I think a fun cocktail party goes a longer way than educational presentations Maybe have an e-commerce presenter?	2/27/2019 7:31 PM
9	Technology as it relates to our business	2/27/2019 7:05 PM
10	Industry trends Automation Partnerships	2/27/2019 4:00 PM
11	New trends in packaging	2/27/2019 3:40 PM

## Q6 Overall how would you rate the Exhibition Showcase?

Answered: 54 Skipped: 0



	EXCELLENT	GOOD	FAIR	POOR	N/A	TOTAL
Quality of exhibiting companies	24.07% 13	51.85% 28	18.52% 10	1.85% 1	3.70% 2	54
Useful for your business	34.62% 18	42.31% 22	15.38% 8	3.85% 2	3.85% 2	52

## Q7 What suggestions do you have for improving future RPA showcases?

Answered: 30 Skipped: 24

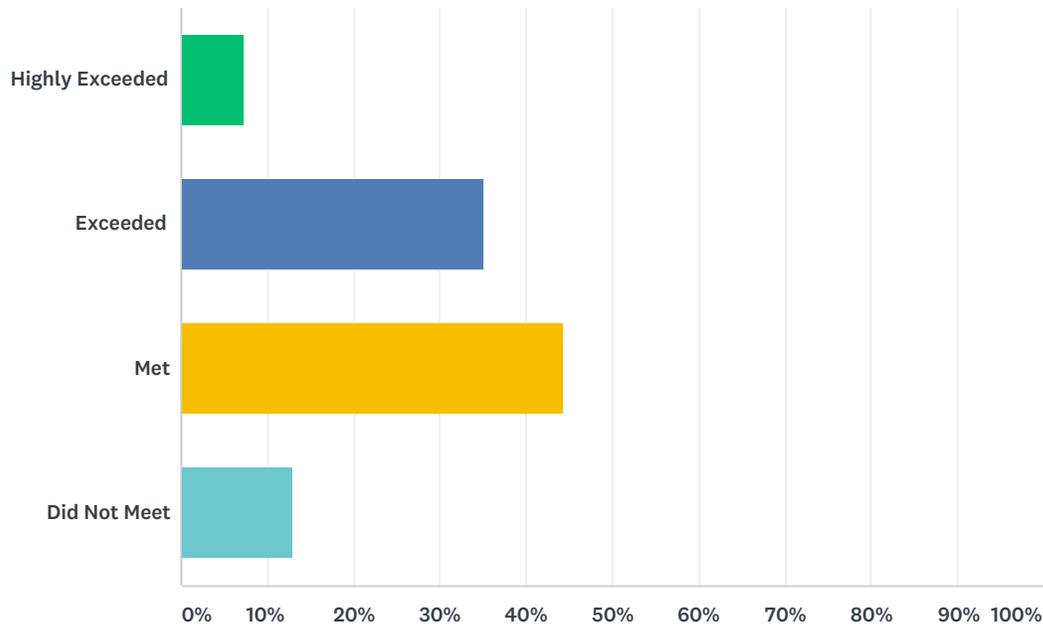
#	RESPONSES	DATE
1	Every five years you could make it a Super RPA show to increase attendance. That way the occasional attending person makes sure to participate that year.	3/9/2019 2:31 AM
2	I rated the showcase fair due to lack of vendor participation for the show . The ones that did come and show support were good .	3/7/2019 4:05 PM
3	There needs to be an increase in exhibiting companies in order to make it worth the time/money for distributors like ourselves to attend the RPA Conference in the future.	3/5/2019 2:31 PM
4	The social media speaker spoke about how important the connecting is to then get to the selling of products. I know the RPA struggles with education participation as well as roundtable attendee numbers. Can the RPA rebrand the showcase into a "networking/connection tool", not just a "product showcase"?	3/5/2019 2:13 PM
5	You need to speak with the large distributors (U-Line, Nashville Wraps, Howard Packaging, etc) who did not come and find out what changes are needed for them to want to attend the show.	3/5/2019 1:18 PM
6	Certainly, increasing the # of showcasing manufacturers & the positions of those who did. Example: Tulsack sending just two people and those only in customer service was a disappointing showing. Would like to see more upper management and ownership positions attend. The show should be a distributor's opportunity to have their ear.	3/5/2019 12:27 PM
7	more vendors	3/5/2019 12:00 PM
8	more exhibitors.	3/5/2019 11:36 AM
9	Obviously more exhibitors. Is booth space too expensive?	3/5/2019 11:23 AM
10	More Training. Have one day exhibit hall, and two training days. One before exhibit day and one after.	3/5/2019 11:19 AM
11	More exhibitors are very much needed. Most of the current exhibitors are staples to our industry and its very repetitive. Also, there has been a steep decline to what the manufacturers are showcasing. Many of their booths are half the size of previous years	3/4/2019 4:52 PM
12	Would have preferred to have a breakfast offering for the 7:45 social media meeting. Could have used \$\$'s spent on snacks on Wednesday to cover cost.	3/4/2019 1:02 PM
13	Being able to bring another employee for the booth.	3/4/2019 11:49 AM
14	We need the distributors to bring more of their staff/sales people.	3/4/2019 8:54 AM
15	Just need more people.	3/3/2019 10:16 PM
16	Making it more interactive like the booth party companies should of had either food or drinks in their booth. Maybe a scavenger hunt	3/3/2019 6:44 PM
17	I have been an attendee for all but 1 show in 30 years. Most importantly, I would like to say upfront, I think it's important for our industry to have a show and an association. However, our methods are not working to attract new attendees in a consolidating distributor market. I believe we need a strategic plan to grow attendance, which will most likely include other markets, i.e. food service, promotional and e-commerce customers. Not having been on the board, I'm not sure if we have a mission and a vision. If so, my apologies. Our factory rep firm has had it's own show in years past. It does not take away from the RPA, but is held at a non-conflicting time and attracts sales people on a regional level that would most likely, or never, be able to go to the RPA. I believe a regional approach would benefit the association, as it does in the promotional market. Also, to help attract a broader base due to our shrinking base, it is possibly time for a name change (Other than Retail Packaging Assoc.) to a name attracting a broader group, with an additional tag line. For example, our tag line is "Branded Packaging Made Easy." As a Rotarian and having served on many boards, in addition to being President, I have a great appreciation and respect for all current and previous board members who have worked exhaustively to make our organization better. I welcome any questions they may have regarding my input here.	3/1/2019 6:22 PM

## 2019 RPA Annual Conference & Showcase Evaluation

18	Loved the open format	2/28/2019 4:27 PM
19	Anything to draw more Distributors. Discount cost to attend. Higher discounts for more per distributor.	2/28/2019 3:08 PM
20	Need to get more manufactures to attend. Kalpack Berwick Command Regal were all missed. Any other domestic sources of bags and boxes.	2/28/2019 10:37 AM
21	Consider making the exhibition showcase two 5 hour days, The 2nd day seems to have much less traffic, with many people leaving early.	2/28/2019 1:56 AM
22	Stronger vendor and manufacturing support	2/27/2019 10:05 PM
23	sure wish more of the vendors we use would attend. I get a lot out of the RPA as a rep. I always see new ideas and talking with the vendors is priceless. I would hate to see the RPA go away. Such a community	2/27/2019 8:59 PM
24	chairs	2/27/2019 8:34 PM
25	Have only one day Have cocktail party outside Maybe raise booth costs and reduce cost of attendees so more people come I prefer to have over weekend personally	2/27/2019 7:31 PM
26	Much better planning and communication regarding meal time No breakfast on first day was bad Food on opposite ends of a 20000 sq ft conference hall wasnt communicated Snacks should have been on first day not second day Work hard to get more attendees and exhibitors. There needs to be more people involved for the show to be viable Perhaps there is another industry many of us serve (food service packaging / e commerce packaging / cannabis packaging) that we can partner with Next year go somewhere warm and accessible.	2/27/2019 7:05 PM
27	second day should only be open 9:00 - 12:00	2/27/2019 5:32 PM
28	Bring in more customers	2/27/2019 4:00 PM
29	It's nothing new - we need more suppliers to attend	2/27/2019 3:40 PM
30	More exhibitors please	2/27/2019 3:33 PM

## Q8 Overall, how well did RPA 2019 Conference & Showcase meet your expectations?

Answered: 54 Skipped: 0



ANSWER CHOICES	RESPONSES	
Highly Exceeded	7.41%	4
Exceeded	35.19%	19
Met	44.44%	24
Did Not Meet	12.96%	7
<b>TOTAL</b>		<b>54</b>

#	ADDITIONAL COMMENTS:	DATE
1	Due to competitors dropping from the show, we obtained more market share.	3/9/2019 2:31 AM
2	We need more vendor support , sad that vendors can not even support the one and only show that we have in this industry .	3/7/2019 4:05 PM
3	We were very disappointed in the number of exhibiting companies that attended this year. We had met with everyone by 2:00 the first day and had no reason to attend the second day.	3/5/2019 2:31 PM
4	For such a small group everyone attending was there with a purpose and was highly engaged.	3/5/2019 2:13 PM
5	Great job from everyone on the board, Molly and company, exhibitors, and attenies. Those who did not show missed out on a great group of networking people.	3/5/2019 11:36 AM
6	Even though attendance was down, the quality of time spent with who was there was good and never felt rushed.	3/4/2019 1:02 PM
7	I enjoyed the layout this year it seemed to have a more open feel.	3/4/2019 11:49 AM
8	low attendance	3/1/2019 6:22 PM
9	Would have loved to see additional suppliers get booths and missing distributors attend	2/28/2019 4:27 PM

## 2019 RPA Annual Conference & Showcase Evaluation

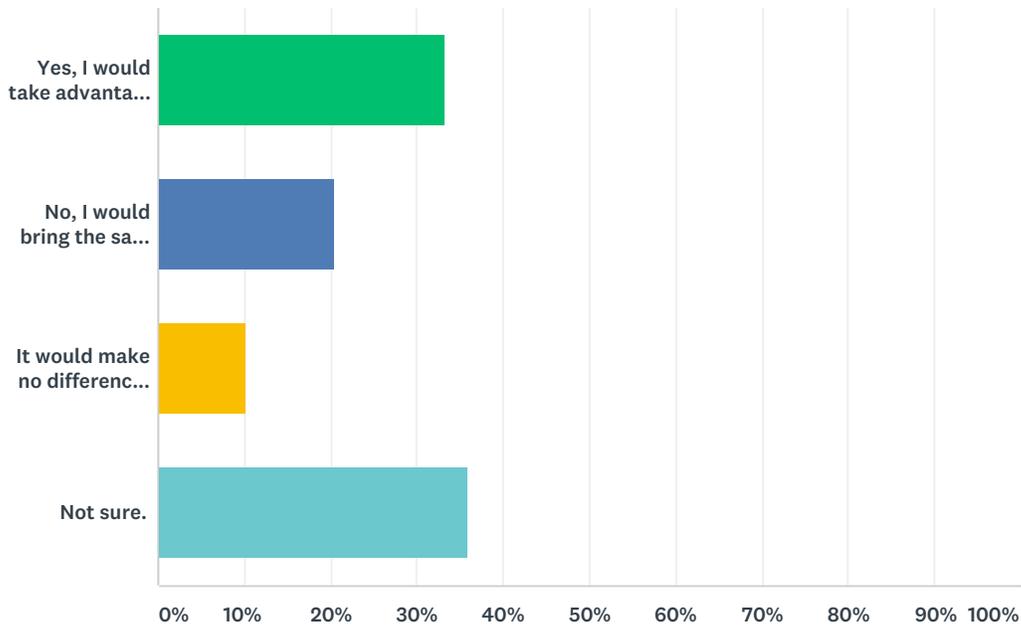
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10	I was pleased to see more than I expected people in attendance. I thought we were going to be alone.	2/28/2019 10:37 AM
11	Need to attract more vendors. Would like to KALPAC, bulldog, global packaging , AMERICAN plastic to name a free there	2/27/2019 3:49 PM

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### Q9 Distributors: If a discount was offered for bringing four or more employees to the RPA Show, would you take advantage of it?

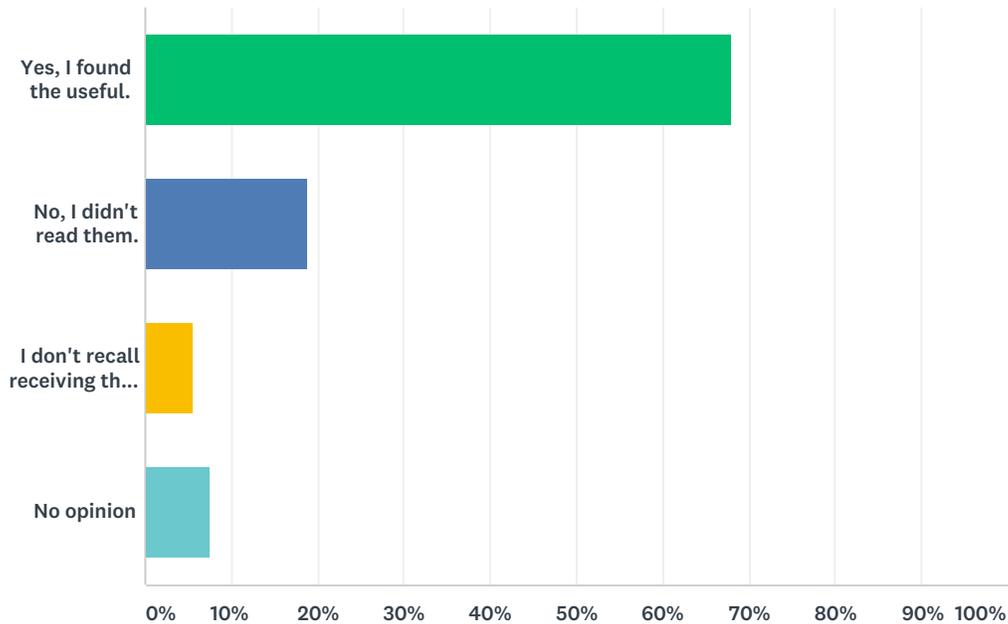
Answered: 39 Skipped: 15



ANSWER CHOICES	RESPONSES	
Yes, I would take advantage of it and bring additional employees.	33.33%	13
No, I would bring the same number of employees as in previous years.	20.51%	8
It would make no difference to me based on price.	10.26%	4
Not sure.	35.90%	14
<b>TOTAL</b>		<b>39</b>

### Q10 During this year's event, RPA staff sent out daily emails highlighting activities happening at the conference. Did you find the RPA Daily emails useful to help you plan your activities at the conference?

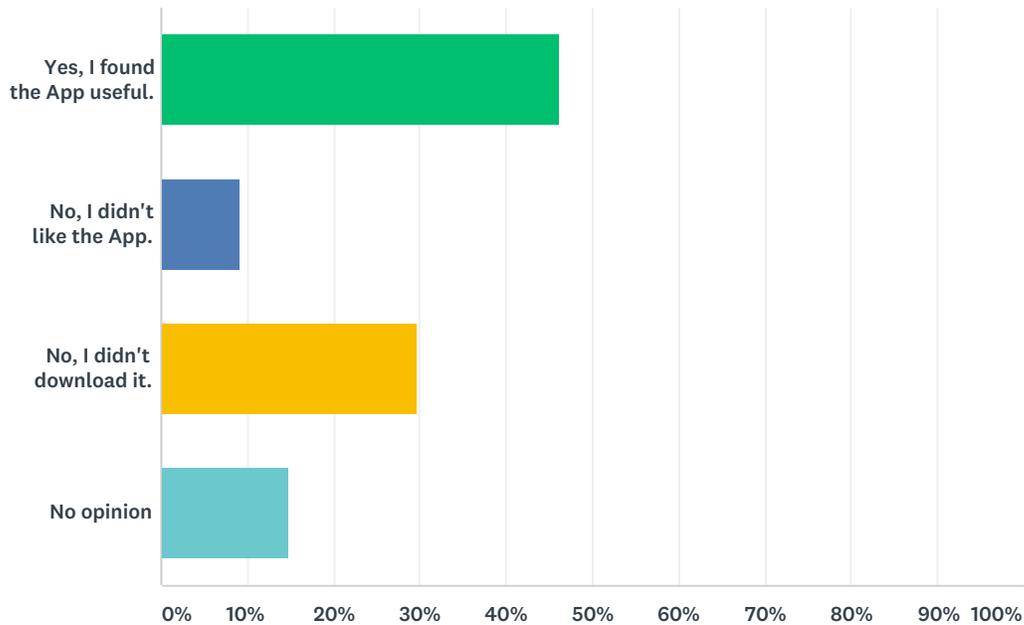
Answered: 53 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes, I found the useful.	67.92%	36
No, I didn't read them.	18.87%	10
I don't recall receiving them but I think it's a good idea.	5.66%	3
No opinion	7.55%	4
<b>TOTAL</b>		<b>53</b>

Q11 RPA's Conference App includes exhibitor listings, floor plans and an interactive feature to provide Conference updates and a feature where you can directly email attendees. Did you find the RPA Conference App useful to help you plan your activities at the conference?

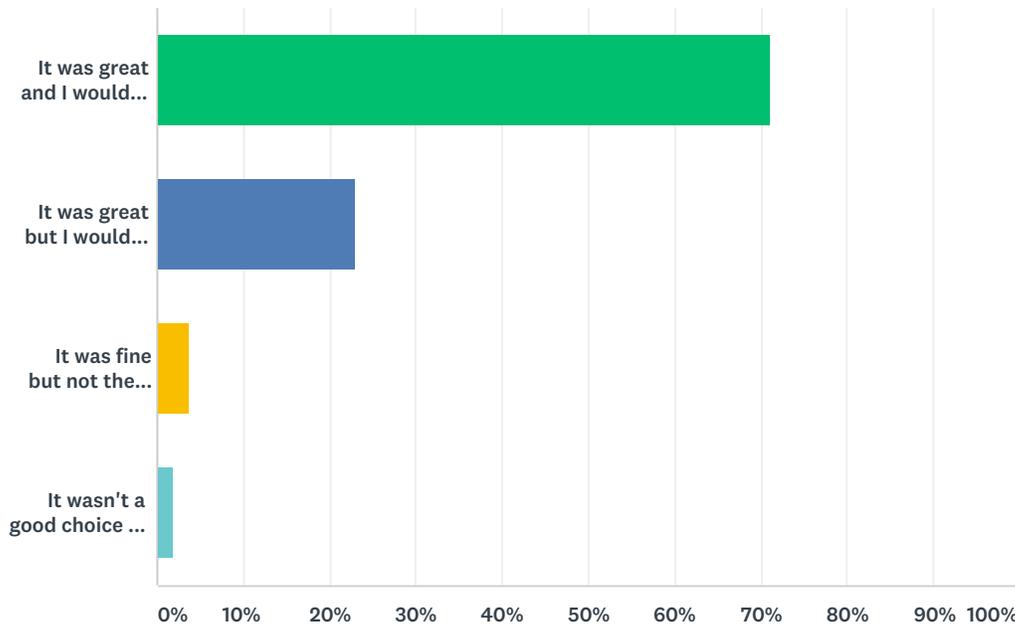
Answered: 54 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes, I found the App useful.	46.30%	25
No, I didn't like the App.	9.26%	5
No, I didn't download it.	29.63%	16
No opinion	14.81%	8
<b>TOTAL</b>		<b>54</b>

## Q12 How would you rate the Caribe Royale in terms of meeting space and hotel accommodations?

Answered: 52 Skipped: 2



ANSWER CHOICES	RESPONSES	
It was great and I would like to return for future meetings.	71.15%	37
It was great but I would prefer not to return.	23.08%	12
It was fine but not the quality I expected.	3.85%	2
It wasn't a good choice for a RPA conference.	1.92%	1
<b>TOTAL</b>		<b>52</b>

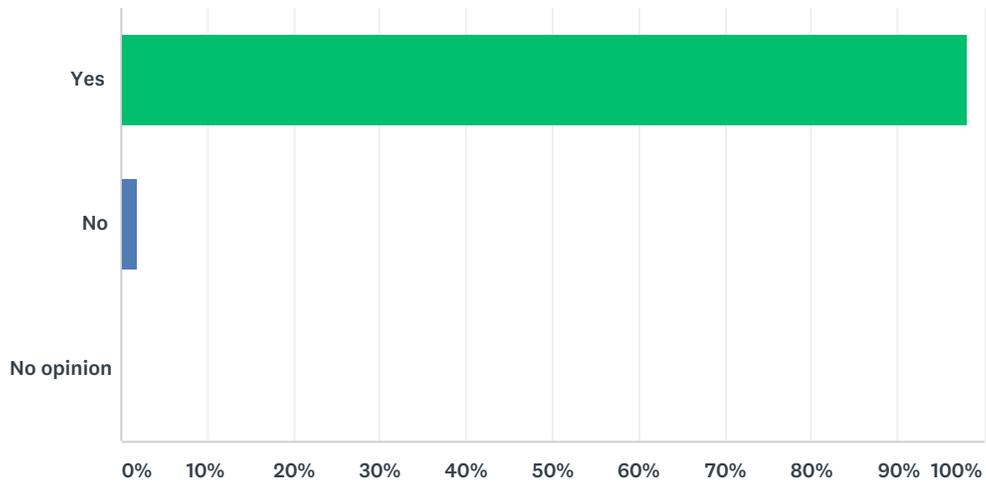
#	ADDITIONAL COMMENTS:	DATE
1	It's better to have always changing facilities. That way if the show is not a success, I experienced at least a new hotel and a new city to visit.	3/9/2019 2:31 AM
2	Orlando is not a good city for the show . The hotel was too isolated from any adult fun activities at night .The city is good for kids not adults .	3/7/2019 4:05 PM
3	If Orlando is chosen as a future destination this was a great facility. Florida in general offers challenges for west coast distributors and I don't think the time change allowed distributors to get to the show in time for the roundtable. However there were many people at the New Product, so perhaps it's value isn't really understood.	3/5/2019 2:13 PM
4	No complaints on venue, but variety is preferred.	3/5/2019 12:27 PM
5	Is it possible to get lower room costs to companies that bring more employees (this more rooms)?	3/5/2019 11:23 AM
6	Not sure our west coast prefer this location but the space and accommodations where perfectly fine	3/4/2019 1:02 PM
7	It was a nice space I would like to be a little closer to places within walking distance (places to eat, ect.)	3/4/2019 11:49 AM

## 2019 RPA Annual Conference & Showcase Evaluation

8	It is a nice space the only thing is if you want to leave you have to pay for uber or a taxi . If it was some where you can walk to other thing	3/3/2019 6:44 PM
9	Loved the 2 times we had a convention here	2/28/2019 4:27 PM
10	Good hotel/convention center. Should always be a venue option.	2/28/2019 3:08 PM
11	lovely place. food was great. Very nice rooms, beautiful place	2/27/2019 8:59 PM
12	vegas my vote! Chicago maybe	2/27/2019 8:34 PM
13	Going to warm weather location is very appealing May be go here every other year	2/27/2019 7:31 PM
14	Pillows were awful and did not sleep well Hotel rooms were pretty tired	2/27/2019 7:05 PM
15	Would love to see San Diego	2/27/2019 6:25 PM

### Q13 Did you receive enough information prior to the meeting to help you adequately register and plan for the conference?

Answered: 54 Skipped: 0

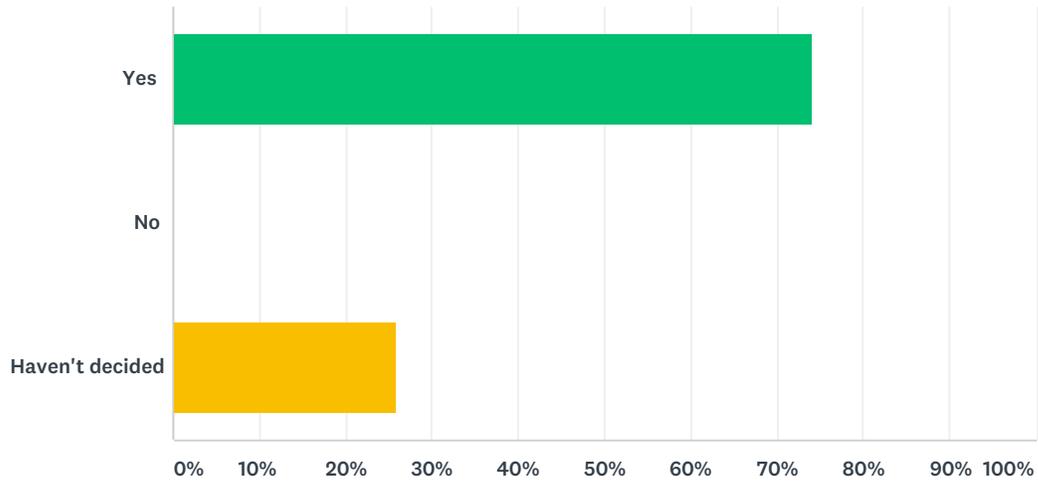


ANSWER CHOICES	RESPONSES
Yes	98.15% 53
No	1.85% 1
No opinion	0.00% 0
<b>TOTAL</b>	<b>54</b>

#	ADDITIONAL COMMENTS:	DATE
1	Found it hard to use	2/28/2019 3:08 PM

## Q14 Do you plan to attend RPA's 31st Annual Conference & Showcase?

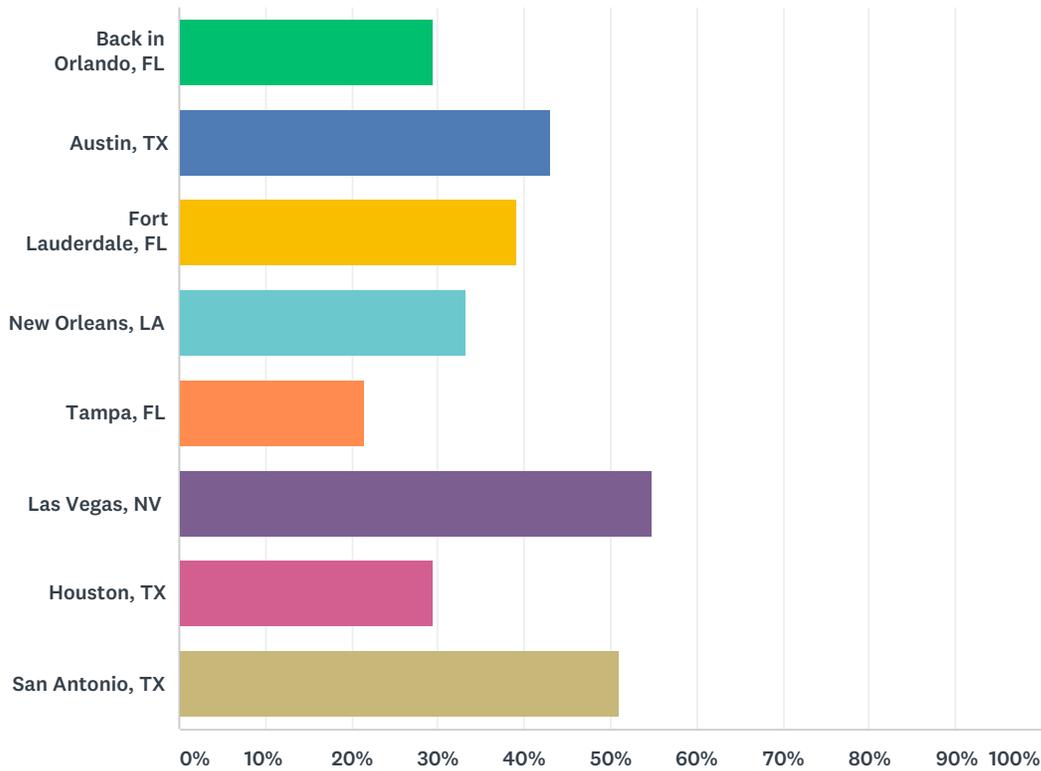
Answered: 54 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	74.07%	40
No	0.00%	0
Haven't decided	25.93%	14
<b>TOTAL</b>		<b>54</b>

Q15 RPA is looking at locations to host the 31st Annual Conference & Showcase in 2020. Please select from the list of locations below RPA should consider. (Check all that interest you.)

Answered: 51 Skipped: 3



ANSWER CHOICES	RESPONSES
Back in Orlando, FL	29.41% 15
Austin, TX	43.14% 22
Fort Lauderdale, FL	39.22% 20
New Orleans, LA	33.33% 17
Tampa, FL	21.57% 11
Las Vegas, NV	54.90% 28
Houston, TX	29.41% 15
San Antonio, TX	50.98% 26
Total Respondents: 51	

#	OTHER (PLEASE SPECIFY)	DATE
1	CHARLESTON ,SC , SAVANNAH ,GA , DENVER ,CO	3/7/2019 4:05 PM
2	Next year we CANNOT return to Orlando - We have to go at least to middle of country ideally to the west.	3/5/2019 2:13 PM

## 2019 RPA Annual Conference & Showcase Evaluation

3	Nashville was great and if a better venue had been chosen in New Mexico it would have been great too.	3/5/2019 12:00 PM
4	Do we really need a "convention" setting. I'd be in favor of looking at a location that would be more social (all inclusive or cruise) and just have table tops for exhibitors to show new product. Don't know if that would be affordable but should be checked out.	3/5/2019 11:23 AM
5	Boston, MA	3/5/2019 11:19 AM
6	No opinion	3/4/2019 4:52 PM
7	Since Vegas is always highly attended, just maybe off the stripe in a smaller casino setting? Red Rock?	3/4/2019 1:02 PM
8	Nashville TN	3/3/2019 6:44 PM
9	San Antonio is central and is very easy to get around without a car.	3/1/2019 6:22 PM
10	Dallas, Atlanta or Orlando in 2021	2/28/2019 10:37 AM
11	Vegas is a MUST! It proves to be or greatest turnouts.	2/27/2019 11:55 PM

## Q16 What other packaging conferences are "must attend" events for your company?

Answered: 10 Skipped: 44

#	RESPONSES	DATE
1	none	3/5/2019 12:00 PM
2	NRA	3/5/2019 11:08 AM
3	LuxePack NY	3/4/2019 8:54 AM
4	pack expo	3/3/2019 10:16 PM
5	National Restaurant Association. Chicago	2/28/2019 3:08 PM
6	Food service and Candy packaging conferences.	2/28/2019 1:56 AM
7	none	2/27/2019 11:55 PM
8	Atlanta apparel and gift	2/27/2019 10:05 PM
9	We visit global shop, luxe pack, pack expo	2/27/2019 7:05 PM
10	Luxe Pak	2/27/2019 6:25 PM

## Q17 What overall suggestions do you have for improving future RPA Conferences & Showcases?

Answered: 27 Skipped: 27

#	RESPONSES	DATE
1	attempt to bring in more vendors take advantage of it and bring additional employees. by offering financial intensives for more distributors and employees	3/19/2019 7:45 PM
2	Every two years might be good. Announcing 2020 and 2022 as confirmed years. That way more people attend since one year will be missing.	3/9/2019 2:31 AM
3	Some how we need to rally everyone to support this show . Need to do something to create enthusiasm so that everyone will want to come . Disappointing that major vendors in this industry did not show . Do they not care to support their distributors ???	3/7/2019 4:05 PM
4	There needs to be a focus on getting more exhibitors and attendees. In order for it to make it worth our time/money, more exhibitors need to attend then just the small amount who attended this year. It was also pretty evident that a lot of the exhibitors did not put much effort into their booths/preparing for the conference.	3/5/2019 2:31 PM
5	Consider joining another trade show where the retail pkg booths are sprinkled in among the paper cups, food packaging, and other paper/industrial/food suppliers. Fewer distributors today are 80% retail focused. Healthy suppliers need healthy distributors and the RPA needs to provide other non retail specific suppliers to help the continue to grow. So many suppliers are selling into food service I would think would be a natural fit. Then have networking events, cocktails party & awards as a united RPA organization in conjunction.	3/5/2019 2:13 PM
6	more chairs, larger booths	3/5/2019 12:00 PM
7	More Training. Have one day exhibit hall, and two training days. One before exhibit day and one after.	3/5/2019 11:19 AM
8	Keep it intimate.	3/5/2019 11:12 AM
9	- Focus more on the social aspect - Have individual tabletop meetings instead of a showcase or have the showcase day 1 and meetings day 2	3/5/2019 11:08 AM
10	Not the same distributors winning the "distributor of the year" awards. There seems to be a disconnect on how it is decided who wins this award. There should be more information and how these awards are nominated on.	3/4/2019 4:52 PM
11	Do members who cannot attend get the opportunity to vote for awards? If not they should. Offer incentives for companies to have sales meetings added on to the RPA conference and promote this! Maybe the board directly could reach out to distributors. Survey and find out what would get them to bring and host their own company sales meeting in conjunction with the RPA. If a vendor is there they might stay a day or two later to attend another companies sales meeting instead of a later date.	3/4/2019 1:02 PM
12	just get more people in. Still a good place to meet with customers.	3/3/2019 10:16 PM
13	Place where you can walk to do other things. Making it more interactive between exhibitors and attendees	3/3/2019 6:44 PM
14	See #7 above...	3/1/2019 6:22 PM
15	Keep the show at a large hotel that has goof restaurants and bar area to meet afterwards. Love the association meeting/presentations during lunch	2/28/2019 4:27 PM
16	Go back to printed show guide, not an app. Discount fees to attendees so hopefully more distributors will come.	2/28/2019 3:08 PM
17	We need to strongly encourage more participation, especially Distributors to attend. We need more more Companies to showcase as well in order to keep the RPA going strong.	2/28/2019 1:56 AM
18	We need more attendees.	2/27/2019 11:55 PM

## 2019 RPA Annual Conference & Showcase Evaluation

19	Get more companies to exhibit and take an active role in strengthening the RPA and overall industry	2/27/2019 10:05 PM
20	more vendors / manufactures	2/27/2019 8:34 PM
21	Last day of show is dreadful as no one is there Outside cocktail parties Coffee and muffins in am at events Maybe do vendor workshops where vendors can present products trends or how to sell their products You probably could charge for this?	2/27/2019 7:31 PM
22	Better communication and logistics with timing of what is going on	2/27/2019 7:05 PM
23	Would love to see distributors send more sales reps to the show, many of the larger distributors seem to send higher ups over sales reps that we would love to meet with	2/27/2019 6:25 PM
24	need to expand the base of visitors and exhibitors. Any possibility of merging with another show?	2/27/2019 5:32 PM
25	We like it, would like to see additional distributors and suppliers	2/27/2019 5:22 PM
26	More vendors	2/27/2019 3:49 PM
27	More exhibitors	2/27/2019 3:33 PM

## Q18 Please provide your testimonial/words of endorsement for the value of the RPA Conference here. We will use your enthusiasm to encourage other members to attend the 2018 event.

Answered: 16 Skipped: 38

ANSWER CHOICES	RESPONSES	
Testimonial	75.00%	12
Name	100.00%	16
Title	93.75%	15
Company	93.75%	15

#	TESTIMONIAL	DATE
1	It is important to support this industry active by having the RPA	3/19/2019 7:45 PM
2	We had an awesome trade show this year. Quality conversations leading to an anticipated increase in sales above 20% for 2019.	3/9/2019 2:31 AM
3	As a supplier, I am always impressed by the RPA attendees. These are progressive companies with purpose who wish to grow their businesses, embrace new trends, and deliver consistent quality to their customers.	3/5/2019 2:13 PM
4	Thanks for the great show, vendors! I always look forward to this opportunity to connect on a personal level; to get a heads up on and see your enthusiasm for your company developments (Seaman/Garlock that means you!); and most especially the open ears towards distributors to offer input & feedback on the same. Definitely time & money well spent!	3/5/2019 12:27 PM
5	Valuable, value, networking tool.	3/5/2019 11:36 AM
6	The showcase is a great venue to have conversation with vendors we don't often see.	3/5/2019 11:23 AM
7	It's not that bad ::shrug::	3/5/2019 11:08 AM
8	Great opportunity to socialize with customers and peers in one event.	2/28/2019 4:27 PM
9	The RPA is a great way to showcase your product to increase your business by meeting new customers and to maintain relationships	2/28/2019 1:56 AM
10	Like new products	2/27/2019 10:05 PM
11	I would hate to see the RPA go away. It is always a benefit to me as a salesrep to meet up with vendors and learn more about their products. Our business is very relational and when vendors do not attend they miss out on growing the relationship with our company. I would rather work with a vendor who attends the RPA than one who does not attend. Shows their commitment to our industry	2/27/2019 8:59 PM
12	The quality of the the leads was very high and the show was easy to manage	2/27/2019 5:32 PM

#	NAME	DATE
1	Chip Richards	3/19/2019 7:45 PM
2	Markus Grunewald	3/9/2019 2:31 AM
3	Deborah Gage Schmitz	3/5/2019 2:13 PM
4	Trish Bauer	3/5/2019 12:27 PM
5	Eric Hartlein	3/5/2019 11:36 AM
6	Doug Schuler	3/5/2019 11:23 AM
7	Alex Worth	3/5/2019 11:08 AM

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8	Pam Robertson	3/3/2019 6:44 PM
9	Gary Shippy	3/1/2019 3:36 PM
10	Allison Gonsalves	3/1/2019 11:37 AM
11	Tony Van Belkom	2/28/2019 4:27 PM
12	Dawn Copen	2/28/2019 1:56 AM
13	Hunt Ozmer	2/27/2019 10:05 PM
14	Lisa McCulloch	2/27/2019 8:59 PM
15	Jatin Patel	2/27/2019 5:43 PM
16	Denis Pesante	2/27/2019 5:32 PM

#	TITLE	DATE
1	S WALTER PACKAGING	3/19/2019 7:45 PM
2	President	3/9/2019 2:31 AM
3	President	3/5/2019 2:13 PM
4	Sales	3/5/2019 12:27 PM
5	Sales Manager	3/5/2019 11:36 AM
6	Vp	3/5/2019 11:23 AM
7	President	3/5/2019 11:08 AM
8	Design	3/3/2019 6:44 PM
9	President	3/1/2019 3:36 PM
10	Buyer	3/1/2019 11:37 AM
11	Senir account executive	2/28/2019 4:27 PM
12	Customer Service/ Inside Sales	2/28/2019 1:56 AM
13	Territory Account Manager	2/27/2019 10:05 PM
14	sales	2/27/2019 8:59 PM
15	VP Sales & Mkting	2/27/2019 5:32 PM

#	COMPANY	DATE
1	S WALTER PACKAGING	3/19/2019 7:45 PM
2	Morex Ribbon	3/9/2019 2:31 AM
3	Gage & Gage, Inc	3/5/2019 2:13 PM
4	Morgan Chaney	3/5/2019 12:27 PM
5	Don Hedrick Packaging, LLC	3/5/2019 11:36 AM
6	Guardian Packaging	3/5/2019 11:23 AM
7	Shamrock Retail Packaging	3/5/2019 11:08 AM
8	Michigan City Paper Box Company	3/3/2019 6:44 PM
9	Fleet Packaging	3/1/2019 3:36 PM
10	Progress Luv2Pak International	3/1/2019 11:37 AM
11	HaynesBesco Group	2/28/2019 4:27 PM
12	Boxit Corporation	2/28/2019 1:56 AM
13	PARC Packaging	2/27/2019 10:05 PM
14	The Packaging Source	2/27/2019 8:59 PM
15	Reliant Ribbon	2/27/2019 5:32 PM